

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
MEETING OF THE
DUNKIN' DONUTS CENTER COMMITTEE**

January 26, 2010

A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on January 26, 2010, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Committee Chairman Bernie Buonanno, Commissioners, Paul MacDonald, Dave Duffy, Dale Venturini, Jason Fowler, Letitia Carter and Jeff Hirsh.

Also in attendance were Jim McCarvill and Betty Sullivan, RICCA; Tim Muldoon, Deb Tuton, and Nancy Beauchamp, RICC; Larry Lepore, Robert Cappalli, DDC; Bruce Leach, Legal Council and Eileen Smith, recording secretary.

Mr. Buonanno called the meeting to order at 2:10 pm.

Mr. Buonanno asked for a motion to approve the minutes of the December meeting. Upon a motion duly made by Mr. Fowler and seconded by Mr. Duffy it was unanimously

VOTED: to approve the minutes of the December meeting.

Mr. Buonanno asked Mr. Lepore to address the committee. Mr. Lepore reported that December ended lower than budget. He said that there was a game scheduled that was not played in December but will be played in January. Mr. McCarvill reported that the Dunk had seen five straight positive months. Mr. Lepore also noted that attendance at Disney on Ice was down. He said that the show has been around for awhile and is getting stale. Mr. Fowler asked if the promoter did all they could to get attention for the show. Mr. Lepore said that the show was promoted very well but has been out a long time. Mr. Lepore said that the Boston Pops was a disappointment. He said that PPAC with Wicked competed for the entertainment dollar. Mr. Duffy asked if Jersey Boys will have the same impact on us. Mr. Lepore said that there are no conflicting events at the moment. Mr. Lepore also noted that the Boston Pops will not be able to compete with the Rocketts next December. Mr. Lepore reported that he had booked a Portuguese singer, Tony Carreira. He said that we will promote the show in Fall River and New Bedford. Ms. Venturini noted that the RI Hospitality could probably do more to help group sales. Mr. Lepore reported that he thinks Walking with Dinosaurs will be a fantastic event for the Dunk. He said that the show is narrated and that the realistic looking dinosaurs walk and roar.

Mr. Buonanno reported that he had spoken with Mr. Choquette of Gilbane. He said that he was assured that the stair repair will be

taken care of when the weather is better. Mr. Butler also had a conversation with Bill Gilbane. Mr. Lepore said that temporary repairs were made by Dunkin' Donuts Center labor.

Mr. Lepore noted that the Providence Bruins games are drawing fans even though the team is not the best. Mr. Lepore reported that the PC Friars will sell out for Big East teams like Georgetown and UConn. Mr. McCarvill stated that we do not have many opportunities with tickets for the PC games because they mostly go through the college box office.

Discussion ensued regarding naming rights for the building. Mr. McCarvill said that there is extraordinary exposure for Dunkin' Donuts with this facility. He said that the Dunk is mentioned often in the media for all events. Mr. Buonanno asked if there was any way to evaluate the amount of exposure for Dunkin' Donuts. Mr. McCarvill said that it would not be cost effective to hire a firm to calculate the impact. Mr. McCarvill noted that Dunkin' Donuts has been a great partner for us and that a lot of people would like our deal. Mr. McCarvill said that it appears the Dunkin' Donuts Store will not happen and we are investigating options for the space.

Mr. Duffy asked if everything is in working order following the problem with the scoreboard and sound system at a PC game. Mr. Lepore said that those issues have been address and that the scoreboard will be thoroughly cleaned and ready for the NCAA

tournament after Monster Trucks. Mr. McCarvill reported that Ms. Sullivan, Mr. Leach and Mr. Lepore are working on the marquis. Mr. Leach noted that the State DOT is not issuing permits to erect digital signs adjacent to the highway.

Mr. Buonanno asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Mr. Duffy and seconded by Mr. Hirsh it was unanimously

VOTED: to adjourn at 2:45 p.m.